

Accounting Methodology Statement 2022



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Section 1: Overview

Structure and processes

- 1** The purpose of this document is to set out the Anglian Water Services (AWS) approach to the allocation of totex costs between price controls (table 2B, wholesale water and wastewater and 2C, retail) and the more detailed upstream services included in our 2022 Annual Performance Report (table 4D wholesale water and 4E wholesale wastewater).
- 2** The contents of this document are aimed at helping stakeholders to understand our systems, processes and methodology used to complete the published tables.
- 3** AWS does not organise or manage its business on the same basis as reported in the regulatory accounts tables and therefore, some costs are not directly attributable to either a price control or service. Where no direct allocation is possible, the guidance contained in the regulatory accounting guidelines has been followed.
- 4** AWS uses SAP as its integrated financial and business management system. The financial system is configured to reflect the way in which we manage our business by business unit, by location and by cost driver. Financial transactions are captured on SAP and Tagetik is used to allocate costs and form the regulatory tables.
- 5** Our business is divided into four business streams (water services, water recycling services, customer and wholesale and enabling functions). The enabling functions business stream contains back office directorates such as Finance, HR and Legal Services.
- 6** Water supply is split into two geographic regions: East and West. Each region is divided into a number of management areas, and within these, costs are charged directly at a site level or an aggregation of smaller sites. Maintenance and repair work on our water network is primarily undertaken via an alliance of Anglian Water Services and strategic partners. Water networks is split into three geographic regions: East, North and South.
- 7** Wastewater services network+ is split into four regions with separate maintenance, collection and support departments. Each treatment region, maintenance department and collection department are divided into smaller geographic areas or patches. Within these regions, costs are charged directly at a site level for our sewage treatment works and grouped for pumping stations and network costs by manager. Bioresources is also managed as 5 distinct areas, each area is split into site levels and costs are charged directly at a site level.
- 8** Customer services consists of eight individual units: resource, planning and delivery, billing, collection, customer care, contract and process change, customer ODI, digital and complaints. Customer services costs make up approximately 85 per cent of total household retail costs. Within customer services, we have off-shored a large part of our back office function. This off-shore service is not customer facing and is primarily responsible for dealing with transactions arising from customer contact and correspondence.
- 9** The costs within the enabling functions are charged directly to those business units, and are managed by budget holders within the business units.
- 10** We use SAP as our corporate financial system and costs are coded to a large number of individual cost elements which are then amalgamated into cost element groups. These groups form our key cost drivers and are the basis of our internal reporting. Key cost element groups are:
 - Employment costs
 - Power
 - Rates
 - Chemicals
 - Tools and materials
 - Hired and contracted services
 - Customer debt
- 11** The vast majority of our costs are coded at source. This includes payroll costs, purchase requisitions and works orders. The number of costs not coded at source is small and is generally from month end transactions which by their nature are temporary, pending a system generated allocation (for example, the coding used when a purchase order is first raised).

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12 In order to produce regulatory accounts, and in addition to the accounting structure used for internal management reporting, the water recycling business stream uses a separate operational cost centre and account code hierarchy in SAP. This means that directly coded wastewater operational costs can largely be assigned to the appropriate regulatory service and cost heading. Further reallocation of costs to service type is required in order to comply with reporting guidelines. Where costs are not directly coded to a specific service, management have assessed the appropriate allocation.

13 The allocation of support costs into the water, wastewater and retail tables is carried out using a Tagetik model using pre-determined allocation principles in line with RAG 2.09 and RAG 4.10 definitions. Where possible, support costs are directly allocated to service and where costs are not directly allocated, an appropriate cost driver or management estimate determines the allocation of costs between services. Allocation assumptions are reviewed annually to ensure that the basis of allocation is still appropriate. Appendix 1 summarises the support cost allocation methodology.

14 The reporting structure of our customer services business unit within SAP is closely aligned to the cost drivers on the retail analysis return, table 2C. The vast majority of costs reported in customer services and therefore retail are coded at source with the allocation of remaining costs following an appropriate cost driver. Further details on our assumptions can be found in the table in paragraph 48.

15 We allocate a share of all support overheads to the retail functions (for example Human Resources, IT and Finance). Where not directly attributable, these costs are allocated on the most appropriate basis decided by management review. Details of our allocation methodology are in appendix 1.

Scope

16 The tables have been prepared in accordance with the current Regulatory Accounting Guidelines (RAGs) which provide guidance on the allocation of costs between the six price controls; water resources, water network +, wastewater network +, bioresources, household retail and non-household retail.

17 The RAGs referred to in the preparation of our annual return are:

- RAG 1.09 - principles and guidelines for regulatory reporting under the 'new UK GAAP' regime
- RAG 2.09 - guideline for classification of costs across the price controls
- RAG 3.13 - guideline for the format and disclosures for the annual performance report
- RAG 4.10 - guideline for the table definitions in the annual performance report
- RAG 5.07 - guideline for transfer pricing in the water and sewerage sectors

Section 2: Reporting Principles

18 RAG 2.09 sets out the principles to be used when allocating costs. We have set out those principles below with commentary on how AWS has applied those principles.

19 *Transparency - the cost attribution and allocation methods applied to allocate costs within the Annual Performance Report need to be transparent. This requires that the costs and revenues apportioned to each service or segment should be clearly identifiable. The cost and revenue drivers used within the system should also be clearly explained to enable robust assurance against this guidance*

- Costs are coded at source to each of our four business streams
- The proportion of costs directly attributable to each price control are: sewerage 85 per cent, water 76 per cent and household retail 84 per cent.
- RAG guidance is followed in the allocation of costs and revenues to price controls

20 *Causality - cost causality requires that costs (and revenues) are attributed or allocated to those activities and services that cause the cost (or revenue) to be incurred. This requires that the attribution or allocation of costs and revenues to activities and services should be performed at as granular level as possible. Allocating costs in relation to the way resources are consumed provides a means of building up service and product costs. This approach views a business as a series of activities, each of which consumes resources and, therefore, generates costs. An activity based approach should result in the majority of the total costs being attributed or allocated on a meaningful basis. All operating and capital costs must ultimately be attributed or allocated.*

- Anglian Water uses SAP as its integrated financial and business management system. The financial system is configured to reflect the way in which we manage our business by business unit, by location and by cost driver.

- The majority of our water and wastewater sites are individually costed.
- Where possible, costs are allocated directly to service in our regulatory accounts. If this is not possible, the allocation guidelines contained in the RAGs have been followed. Where the option to use more than one cost driver is available, we use the one that most closely reflects the cost burden.
- Anglian Water Services operates strict internal control processes, including budgetary control that ensure costs are allocated at the most appropriate level.

21 *Non-discrimination - Companies should ensure that no undue preference or discrimination is shown by water undertakers in relation to the provision of services by themselves or other service providers. Therefore, the attribution or allocation of costs and revenues should not favour any price control unit or appointed/non-appointed business and it should be possible to demonstrate that internal transfer charges are consistent with the prices charged to external third parties.*

- AWS allocates costs in a way that reflects as fully as possible the cost burden on any given service and price control and we are committed to improving the disaggregation of costs further.

22 *No cross subsidy between price controls - following the introduction of separate binding price controls at the 2014 price review, companies cannot transfer costs between the price control units in setting prices and preparing the APR. The revenue allowance for each price control is determined by the costs specific to that particular price control. Therefore, companies should also ensure that there is no cross subsidy between price control units. In accordance with RAG 5, transfer prices for transactions between price control units should be based on market price unless no market exists, in which case transfer prices should be based on cost. There will also be instances where the transfer price for some internal services and activities should be based on cost, even though a market may exist, for example activities such as treasury, legal or payroll etc. Provided the service or activity is company specific and is being provided internally to all of the price control units, or being provided solely to both the appointed and non-appointed business, then the transfer price should be based on cost.*

- As for non-discrimination, we allocate costs in a way that reflects as fully as possible the cost burden on any given service and price control.
- The services provided internally are company specific and therefore charging to price controls is based on actual cost.

23 *Objectivity - the cost and revenue attribution criteria need to be objective and should not intend to benefit any price control unit or appointed/non-appointed business. Cost allocation must be fair, reasonable and consistent.*

- We want to allocate costs in the most accurate way possible and, accordingly, where costs cannot be allocated directly, fair and consistent cost drivers are used.
- Where there is a choice over the cost driver used to apportion costs, we ensure that we use the one we believe most accurately reflects the burden of costs.

24 *Consistency - Costs should be allocated consistently by each company from year to year to ensure:*

- *Meaningful comparison of information across the sector and over time*
- *That regulatory incentives from comparative analysis apply fairly across companies*
- *To enable monitoring of companies' performance against price control assumptions*
- Costs are allocated on a consistent basis from one year to the next. Any changes to our methodology would result from changes in the RAGs or other instruction from Ofwat, or where we have refined our methodology with the result that cost allocation has become more accurate.
- Any change in approach is highlighted in this document.

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25 *Principal use - where possible, capital expenditures and associated depreciation should be directly attributed to one of the price control units. Where this is not possible as the asset is used by more than one service, it should be reported in the service of principal use with recharges made to the other services that use the asset reflecting the proportion of the asset used by the other service.*

- Both capital expenditure and depreciation are allocated to price controls and business units based on and internal business investment category (BIC) code and are therefore, by default, allocated to the business unit of principal use.
- The exception to this is for management and general expenditure, where use of the asset is shared between two or more price controls and where an assessment of principal use is made.
- The majority of shared use assets are classified under wastewater network plus. A recharge equivalent to depreciation is then made between price controls and upstream services in proportion of their use.

26 This document also addresses the reporting requirements set out in RAG 3.13 for the *disclosures to be included in companies' accounting methodology statements*, specifically:

- Confirmation that the principles of RAG4 have been followed (16-17, 28-52).
- Description of the method or cost driver used to calculate allocations between price control units (where specific guidance has not been prescribed) (33-49, appendices 1 and 2).
- Any change in methodology compared to the previous year with reasons for the change and the impact quantified (48).
- A description of significant changes in reported costs at the price control unit level compared to the previous year (53-58).
- Reasons for any significant movement in a particular cost type between the price control units (53-58).
- A description of how power costs are disaggregated when it is consumed at sites that cover more than one price control unit (41).
- Any planned improvements for future years (117).

27 Our accounting methodology statement also describes:

- the method used to calculate recharges for the use of assets where an asset is recorded in a single price control
- how we have disaggregated costs to upstream services
- the derivation of the quantities used to calculate unit costs
- changes to reported costs compared to the previous year and the movement of costs between services

Section 3: Governance

28 The financial tables of our APR are prepared in accordance with the Regulatory Accounting Guidelines issued by Ofwat and are subject to review by the company's independent auditors, Deloitte, to ensure compliance with Condition F of our Instrument of Appointment. In addition to the external audits conducted by Deloitte, our financial controls are reviewed throughout the year by our Internal Audit and Financial Controls teams.. A financial controls self-assessment process also provides assurance that key financial controls are operating on a monthly basis. Further, we set out our proposals for assuring year end data in an assurance plan ('Performance Reporting') that we publish on our website prior to year end, and we report the findings of the assurance activity we have carried out in a Data Assurance Summary within our APR. Our APR also contains our independent auditors' report and the summary report of our non-financial assurance provider.

29 Prior to the end of the financial year, briefings are undertaken with all contributors to the regulatory accounts submission to ensure a common understanding of the regulatory accounting guidelines, changes from previous guidelines and the submissions timetable. Roles and responsibilities are established including the allocation of named data providers for each line of data.

30 Where management estimates are used in the allocation or apportionment of costs, these are reviewed, as are the cost allocations that are based on specific cost drivers.

31 The key contributors in the preparation and publication of our regulatory accounts are:

- Economic Regulation - ownership of the overall process, setting out the assurance plan, timetable and publication of the annual report alongside all other regulatory reports.
- Finance - ownership of the financial tables and ensure the accuracy of cost allocation and drivers, preparation of financial commentaries, ensure compliance with Ofwat guidance.
- Operational teams - responsible for review and validation of cost apportionment where management estimate is required.
- External Audit (Deloitte) - responsible for forming an independent opinion on our regulatory accounting statements and to report the opinion to the company and regulator. Deloitte perform a regulatory audit on sections 1 and 2 of our annual report, the scope of which is agreed between the audit firms and Ofwat. Deloitte extend their regulatory audit to include financial data in certain tables in section 4 of our annual report as this provides more robust assurance than the agreed upon procedures approach previously adopted.
- Management Board and Main Board - final review, approval and sign-off of the external audit review and annual report and accounts.

32 The vast majority of operating costs are consolidated and reported via the Tagetik corporate performance management system. This enables the direct input of cost drivers and takes information directly from our business system, SAP. Totals are reconciled to source records and any changes made during the process flow automatically to the affected tables. Likewise for reporting capital expenditure, we have developed reporting from SAP (our ERP system) that, whilst updating spreadsheets, does so in an automated process requiring minimal intervention.

Section 4: Allocation Principles

Wholesale operating expenditure cost allocation, table 2B

Direct costs

33 For the purpose of this commentary, we define direct costs as those charged directly to our water and wastewater operational business units.

34 The majority of direct costs are coded at source with 76 per cent of water service total operating expenditure and 85 per cent of wastewater total operating expenditure reported in table 2B, row 9 directly allocated.

35 Some costs are clearly identifiable as either water resources or water network+ or wastewater network+ and sludge. Where they are not, our allocation methodology is set out in the table below.

36 In the absence of directly derived financial information, we believe that this methodology represents a reasonable assessment of the split of costs between these activities.

37 The boundary points used for the allocation of costs between water operations are in line with Ofwat guidance in RAG 4.10, but for clarity, we use the diagrams shown in Appendix 2 to ensure our assessment of water boundary points is made consistently.

38 Bulk supply imports make up only 0.9 per cent of reported water opex costs and given the materiality of these costs and the fact that the majority of costs incurred are through a joint venture arrangement rather than supplied by an appointed entity, we continue to treat the majority of bulk supply imports as a water treatment cost.

39 Recharges are made between services and business units to reflect the cost burden of activities undertaken.

40 Whilst we continue to refine our allocation methodology, we have not made any material changes to the way in which we allocate costs in the last year.

41 The table below sets out how wholesale services direct costs are allocated in table 2B.

Basis of allocation of direct costs for water services

| Table Line | Method of allocation | Why allocation is appropriate |
|---|---|---|
| Power | Directly costed to all water sites. Where a site spans more than one service, then costs are split based either on a pumping head calculation or management assessment | Majority of costs directly costed via meter reads where available with some management estimate as required by RAGs 2.09 and 4.10 |
| Income treated as negative expenditure | Directly costed to site or pro-rated to power costs where activity spans more | Direct allocation |
| Abstraction Charges/discharge consents | Abstraction licence costs and water treatment discharge consents are both directly allocated | Direct allocation |
| Bulk supply | Directly costed to water treatment using a bottom-up costing | Direct allocation |
| Other operating expenditure - renewals expensed in year | Directly costed to service using an internal business investment category or identified cost centres | Direct allocation |
| Other operating expenditure | Majority of costs can be allocated directly to service. Where not, costs are allocated by an appropriate cost driver including management assessment. The majority of these are on an FTE or direct cost apportionment. | Direct allocation or management estimate required by RAGs 2.09 and 4.10 |
| Local authority rates | Allocated based on historic GMEAV at a service level | Required by RAG 4.10 |
| Third party services | Directly costed to all water sites. Where a site spans more than one service, then costs are split based either on a pumping head calculation or management assessment | Direct allocation |

Basis of allocation of direct costs in wastewater services

| Table Line | Method of allocation | Why allocation is appropriate |
|---|--|---|
| Power | Directly costed to all wastewater sites. Where a site spans more than one service, then costs are split based energy audit data | Majority of costs directly costed via meter reads where available with some management estimate as required by RAGs 2.09 and 4.10 |
| Income treated as negative expenditure | Income derived from CHP and ROCs credits is directly allocated to sludge. Income from farm sales also directly allocated to sludge disposal Other income associated with energy is directly allocated to site | Direct allocation |
| Discharge consents | Direct costing to network plus and sludge | Direct allocation |
| Other operating expenditure - renewals expensed in year | Directly costed to service using an internal business investment category or identified cost centres | Direct allocation |
| Other operating expenditure | Majority of costs can be allocated to service. Where not, costs are allocated by an appropriate cost driver including management assessment. The majority of these are on an FTE or direct cost apportionment. | Direct allocation or management estimate required by RAGs 2.09 and 4.10 |

| Table Line | Method of allocation | Why allocation is appropriate |
|-----------------------|--|---|
| Local authority rates | Allocated across services based on GMEAV | Required by RAG 4.10 |
| Third party services | Directly costed by site | Detailed cost assessment of third party treatment costs |

Retail operating expenditure cost allocation, table 2C

42 Our total retail costs reported in table 2C are substantially the sum of the customer services and doubtful debts costs reported internally.

43 Additional specific costs accounted for internally in the wholesale business are transferred to retail in accordance with RAG 4.10 reporting requirements.

44 An appropriate share of general support costs are also allocated to the retail business.

45 The retail business therefore consists of:

- Direct internal customer services costs
- Doubtful debts
- A relevant share of IT, data processing, systems support and maintenance
- A relevant share of financial, legal, management, administrative
- Property costs and utilities
- Certain costs that are currently accounted for internally in wholesale such as customer side leaks.

46 The majority of retail costs incurred are coded at source. The cost drivers listed have been used for those costs not coded directly at source.

47 Costs coded to wholesale and then re-allocated to retail are customer side leaks and network enquiries and complaints:

- Customer side leaks are directly costed to water services and are transferred in their entirety to retail. We believe that further guidance is required to ensure a consistent allocation of costs between retail and wholesale controls.
- The value of network enquiries and complaints is assessed by reference to jobs undertaken in water and sewerage operations where they are assessed as a customer related job.

48 Whilst we continue to refine our allocation methodology, we have not made any material changes to the way in which we allocate costs in the last year.

Cost drivers and assumptions used to allocate between measured and unmeasured customers

| Activity | Driver | Rationale for cost driver |
|---|-----------------------------|---|
| Billing | Number of bills raised | Rag 2.09 guidance |
| Payment handling, remittance and cash | Number of payments received | Rag 2.09 guidance |
| Vulnerable customer schemes | Number of customers | Rag 2.09 guidance |
| Non-network customer queries and complaints | Time spent on calls | RAG 2.09 - we have developed reports using our telephony system that log the time spent on a call by customer type. |

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| Activity | Driver | Rationale for cost driver |
|--|---|--|
| Network customer queries and complaints | Time spent on calls | RAG 2.09 - we have developed reports using our telephony system that log the time spent on a call by customer type. |
| Debt Management | Debt outstanding > 30 days. | RAG 2.09 |
| Doubtful Debts | Direct allocation | Actual charge can be calculated by customer category. |
| Meter reading | Number of meter reads | RAG 2.09 |
| Disconnections | Number of disconnections - costs are directly attributable to non HH only | RAG 2.09 guidance |
| Demand side water efficiency initiatives | Customer type | Analysis available by customer type. Tariff used to determine service received |
| Customer side leaks | Directly allocated | Actual costs are directly allocated to customer type |
| Other direct costs | Various - either number of bills raised, number of customers or direct allocation | The most appropriate driver has been taken. |
| General & support - IT | Number of customers | Due to our structures and nature of shared support services, a meaningful FTE split cannot be established between customer types. Customer numbers adequately reflect the burden of cost between retail services, as they can be taken as a proxy for time spent and the consumption of resource |
| General & support - vehicles | Number of customers | |
| General & support - Finance, HR payroll | Number of customers | |
| General & support - CEO and non-execs | Number of customers | |
| General & support - Facilities | Number of customers | |
| General & support - insurance | Number of customers | |
| Other general and support | Number of customers | |
| Other business activities - regulation | Number of customers | |
| Local authority rates | Number of customers | |
| Depreciation | Number of customers | See above |

49 Indirect costs are allocated on the basis set out in appendix 1.

Billing and collection

50 We have billing arrangements in place with a number of other water companies and local authorities that bill on our behalf where we provide the sewerage service in that area. These billing arrangements accounted for 7.9 per cent of our total household revenue in 2021/22.

51 We do not issue bills addressed to 'the occupier', we only issue a bill when we have a customer name.

52 Where a customer has vacated a property, a provision is made against any debt at an appropriate rate depending on the age of the debt. For the purposes of provisioning, we do not differentiate between vacated and other classes of debt. The debt balance is retained on the account until such time as a write off of the debt is approved. Should the customer re-appear in our region but at a different address, the outstanding debt will be pursued. We do not issue credit notes to cancel debt, but a customer may be entitled to a credit towards outstanding debt via our assistance fund.

Significant changes in operating costs since 2020-21

Wholesale table 2B

Movement in wholesale operating costs 2018-19 to 2019-20

| | Water £m | Wastewater £m | Total £m |
|---|----------|---------------|--------------|
| 2020-21 reported expenditure | 245.6 | 276.5 | 522.1 |
| 2020-21 atypical costs | 0 | 0 | 0 |
| 2020-21 reported expenditure less atypical costs | 245.6 | 276.5 | 522.1 |
| Inflation @ 3.7% | 9.1 | 10.2 | 19.3 |
| | | | |
| Underlying 2020-21 operating costs indexed to 2021-22 prices | 254.7 | 286.7 | 541.4 |
| | | | |
| 2021-22 reported operating costs | 263.5 | 283.8 | 547.3 |
| | | | |
| Change to operating costs from 2020-21 favourable/(adverse) | (8.8) | 2.9 | (5.9) |

Key variances in operating costs (real terms)

Water

53 A reduction in demand was evident in 2021/22 following high demand in 2020/21 as a result of the pandemic lockdown and a warm summer. As a result, power, abstraction and bulk supply costs were £3.2 million lower than last year across all of water's price controls. Increased capitalisation of expenditure relating to the replacement of stop taps contributed further underspend, however, this was more than offset by increased expenditure relating to leakage performance, and indirect cost allocations relating to Software as a Service and Principal Use of Asset Recharges.

Wastewater

Sewage Collection

54 Total Collection costs decreased by £4.0 million in real terms (pre PUAC), due to the reduction in weather related cost associated with the prolonged heavy rainfall from late December through to February in the previous year as well as ongoing efficiency challenges. Sewage collection also received a benefit due to our resources concentrating on challenges in Sewage Treatment and Bioresources price control areas throughout the year. After adjusting for PUAC collection was £13.2 million lower than last year in real terms.

Sewage treatment

55 Total Treatment costs increased by £5.7 million in real terms (pre PUAC), mainly due to challenges around maintaining treatment work compliance throughout the year which resulted in more resources being directed to this price control. After adjusting for PUAC treatment was £8.5 million lower in real terms than last year.

Bioresources

56 Bioresources costs increased significantly by £12.9 million in real terms (pre PUAC). This was somewhat due to the return to a normal year after the one off benefit delivered in 2020/21. The rest of the increase in Bioresources was due to a temporary closure for refurbishment and cleaning of Great Billing (our biggest STC) and subsequent cost impacts including additional tankering, loss of generation income (Renewables Obligations Certificates) and the increased requirement to purchase power from the grid previously generated locally. This is a one off for this year. We also continued to require expensive lime treatment as a result. Farming Rules for Water challenges resulted in increased costs associated with the haulage and storage of biosolids,

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with significant additional biosolids stocks held at the end of the year. We also had an increase in relation to LGV drivers employee costs, due to the nationwide impact of a shortage of skills in this area. The nature of the challenges in 2021/22 should result in an improved position in 2022/23. After adjusting for PUAC Bio resources were £18.8m higher in real terms.

Retail table 2C

Movement in retail operating costs 2018-19 to 2019-20

| | Total £m |
|---|----------|
| 2020-21 reported operating expenditure | 73.8 |
| 2021-22 reported operating expenditure | 54.5 |
| Atypical doubtful debt provision releases in 2021-22 | 12.6 |
| Underlying operating expenditure 2021-22 | 67.1 |
| Underlying change to operating costs from 2020-21 favourable/(adverse) | 6.8 |

Key variances in operating costs (in real terms)

Household Retail

57 The underlying reduction in total operating expenditure of £19.3 million from the prior year is due to the reduction in doubtful debt costs of £20.0 million offset by net increases in other areas of £0.6 million. The reduction in customer debt charge is largely driven by two atypical provision releases totalling £12.6 million with the balance of £7.4 million due to strong underlying cash collection performance across all ages of customer debt. The atypical releases consist of £6.6 million in provision taken against the expected impact from Covid on customers' ability to pay and this provision is no longer required. We also reviewed our provision rates applicable to debt over four years old. This debt had previously been provided for at 100 per cent, but our experience is that we continue to collect cash even on this older debt. The outcome of the review means we now provide 100 per cent on debt only when it has reached six years old, and as a result, we were able to release £6.0 million in provision relating to debt between four and six years.

Debt written off

58 Total household debt written off was £8.3 million, a decrease of £1.1 million over the prior year write offs of £9.4 million. Our write off policy has not changed in the year and the decrease seen in total write offs is due to fewer customer accounts meeting our ageing threshold and other criteria for assessing that collection is deemed highly unlikely or is uneconomic to pursue (e.g. old, small account balances or insolvencies).

Section 5: Capital Expenditure

Capitalisation policy

59 AWS capitalises expenditure which is incurred to acquire, to materially extend the useful life of, or to enhance the capability of its assets.

60 The cost of assets includes the purchase price and any costs directly attributable to bringing it into use.

61 Directly attributable costs are the costs of own employees arising from the construction or acquisition of the asset and incremental costs which would have been avoided if the asset had not been constructed or acquired.

62 Borrowing costs attributable to the acquisition, construction or production of assets are capitalised in accordance with IAS 23, and added to the total asset cost. The interest rate used is the gross cost of debt as advised by our Treasury section, and is revised each half year. Finance costs are reported separately to acquisition, construction and production costs. This principle is applied to the company's statutory reporting, however for regulatory reporting Ofwat require capitalised interest costs to be backed out in the regulatory accounts.

63 AWS does not revalue assets for statutory reporting on a regular basis, the exception being on initial adoption of reporting under IFRS (2014/15) when infrastructure and operational assets were revalued based on regulated capital value.

64 Expenditure is only capitalised where the resultant asset has an economic life of at least three years.

65 AWS has a de minimus limit of £2,000 on capital expenditure. New or replacement single assets with a total cost below £2,000 are charged to opex unless they are part of a collective programme of related work approved in advance.

66 Own costs capitalised are only those costs which can be shown to be incremental to the business due to the AWS capital programme i.e. costs which would be avoided in the event of the capital programme being removed.

67 Controls are in place to ensure methods used to recover own costs capitalised do not result in over recovery.

Wholesale totex analysis – Tables 2B, 2C, 4D and 4E

68 With the exception of shared management and general assets (M&G), all additions and disposals are allocated directly to business units. This is achieved through mapping our Business Investment Category (BIC) coding for asset additions and through reviewing each asset disposal and allocating to business unit for disposals. We currently use about 500 individual BIC codes. Individual projects can have up to five separate codes but are usually proportionally allocated to no more than two or three different categories, and in many cases will be single purpose.

69 Where possible M&G additions and disposals are also allocated directly to business unit. where this is not possible, for assets where the use is shared by two or more business units, the spend is assigned in full to the business unit of principal use. As the largest business unit, most shared assets are allocated in full to waste water network plus.

70 For shared assets, a recharge is then made in table 2A equivalent to the annual depreciation for the asset use by other business units. The depreciation recharge is calculated on an asset by asset assessment of the percentage use by each price control where this is known. For assets which are in general use for the benefit of multiple price controls, the recharge of the annual depreciation is based upon the relative size of the price control units.

71 Anglian Water does not maintain a current cost accounting register (CCA).

Change in capital expenditure from 2020/21

72 Gross wholesale capital expenditure is up by £110 million in real terms compared to 2020/21.

73 This increase is as a result of our planned increased spend as we move through the AMP. We expect to further increase in 2022-23 as more & more capital schemes move out of the planning and design stages to the delivery stage.

74 It is not meaningful to comment on specific variances as the expenditure in a given year is largely unrelated to the expenditure in another.

Recharges from and to other segments

75 We have followed the guidance set out in RAG 4.10 whereby depreciation is recorded in a single price control unit which then makes recharges.

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76 Assets which are used by multiple price controls are classified to the price control unit of principle use. This means that the majority of shared use assets are classified under wastewater network plus. A recharge equivalent to depreciation is then made between price controls to account for their use.

77 The depreciation recharge between price control units is calculated on an asset by asset assessment of the percentage use across units where this is known. For assets which are in general use for the benefit of multiple price control units the recharge of the annual depreciation is based upon the relative size of the price control units.

78 Recharges made from the appointed business to the non-appointed business include a charge for the use of assets where relevant.

79 We do not include any financing costs in our recharges to and from other segments as table 2A does not report finance costs at a business unit level and therefore inclusion would distort the reported operating profit.

80 There has been a decrease in the level of recharges between price controls compared to the prior year largely due to accounting for software as a service (SAAS).

Section 6: Cash Expenditure

81 The only cash expenditure incurred is for pension deficit recovery payments. The allocation of cash payments is in line with our final determination.

Section 7: Tables 4D and 4E - Upstream services

Overview

82 The purpose of the publication of upstream service costs is to understand the approaches and methodologies that companies take to allocate costs to services.

83 Our allocation to upstream services mirrors the process undertaken to complete table 2B and therefore, our allocation methodology is as described in paragraphs 33-49 in this document.

84 The allocation of indirect support costs is set out in appendix 1.

Water Services - total operating expenditure

Abstraction licence

85 Total costs charged by the Environment Agency less any recharges made through bulk supply agreements. The cost of licences is readily identifiable and allocated directly to service

Raw water abstraction

86 Total water resources operating expenditure less abstraction licence costs.

Raw water transport

87 The total of raw water distribution operating expenditure less raw water storage costs

Raw water storage

88 Having reviewed the guidance on raw water storage, four minor sites and associated costs that were previously included within water treatment have been re-classified under raw water storage. This includes reservoirs with no natural catchment, no abstraction licence and with storage of less than 15 days.

Water treatment

89 Direct operating expenditure can be identified by service with an allocation of support costs. As bulk supply imports make up only 0.9 per cent of reported water opex costs and given the materiality of these costs and the fact that the majority of costs incurred are through a joint venture arrangement rather than supplied by an appointed entity, we continue to treat the majority of bulk supply imports as a water treatment cost.

Treated water distribution

90 Direct operating expenditure can be identified by service, as we separately identify this function in our internal management reporting.

Water Services - capital expenditure

91 We use our business investment code (BIC) code allocations for each capital project, and these can be used to accurately reflect a direct cost allocation.

Water Services - cash expenditure

92 Pension deficit costs are allocated broadly in line with our final determination.

Sewerage Services - total operating expenditure

Foul, surface water and highways drainage

93 We have further developed our hydraulic models which now cover 100 per cent of our region and assess the relative volumes used in the unit cost analysis. Foul flows are based on population data, including non-residential population. Surface water and highways volumes consider the annual rainfall experienced in our region and use an assessment of surface types such as highways and roofed area to derive volumes. We have derived a split of 67 per cent, 25 per cent and 8 per cent for 2021/22 respectively.

Sewage treatment and disposal

94 Total cost for sewage treatment less the calculated costs of imported sludge liquor treatment.

Imported sludge liquor treatment

95 Liquor treatment occurs at our sewage treatment works where we also have sludge treatment processes and no stand-alone dedicated liquor treatment plant. To calculate the costs associated with liquor treatment, a population equivalent is assigned to the return liquors on sludge treatment sites. We have then apportioned costs based on a population equivalent between sewage treatment and liquor treatment.

Sludge transport

96 Costs of our internal and contracted liquid sludge transport service and internal contact centre used to manage routine liquid haulage work. Costs are separately identifiable with minimal estimates required in cost allocation. In line with the reporting requirements for table 8B, we have refined our cost allocation methodology and are now able to report power costs in relation to sludge transportation via pipeline.

Sludge treatment

97 Total sludge costs less liquid sludge transport and sludge disposal costs. Includes raw cake haulage and local de-watering centres where thickening exists to more than 10 per cent dry solids.

Sludge disposal

98 Sludge disposal costs are already separately identified, captured and reported in the business and are generally directly allocated to this activity via our accounting system.

Sewerage Services - Capital expenditure

Foul, surface water and highway drainage

99 Capital expenditure at a sewage collection level is directly coded. Costs are then allocated in line with our hydraulic model as described above adjusted for direct allocations.

Network+ sewage treatment and sludge

100 We use our business investment code (BIC) code allocations for each capital project, and these can be used to accurately reflect a direct cost allocation.

Sludge disposal

101 Total capex cost as reported in the regulatory accounts.

Sewerage Services - cash expenditure

102 Pension deficit costs are allocated broadly in line with our final determination.

Variances between 2020/20 and 2021/22 (excluding atypical expenditure)**Table 4D**

103 Underlying water operating expenditure decreased by £8.5 million (4.1 per cent) in real terms.

Water resources

104 Underlying operating expenditure was £0.8 million higher vs 2020/21 levels as activity relating to enhancement schemes increased following their inception in 2020/21, and abstraction Licences also saw a minor 2 per cent increase (£0.2 million).

Raw Water

105 Underlying operating expenditure was £0.8 million lower than last year with decreased power costs in Raw Water Distribution Costs due to the aforementioned lower DI volumes. Raw Water Storage costs were broadly in line with prior year.

Water treatment

106 Operating expenditure increased by £2.6 million as capital costs associated with the design of a new water treatment works at Elsham were recognised in operating expenditure following the adoption of an alternative capital solution. These costs offset an underlying decrease in operational expenditure, notably in power costs, due to lower volumes of water being treated as demand returned to pre-pandemic levels.

Treated water distribution

107 Operating expenditure in real terms reduced by £4.2 million compared to the prior year. In contrast to 2020/21, expenditure to replace stop taps was recognised in capital rather than operating expenditure to reflect the long life of these assets. The resultant saving in operating expenditure is partially offset by increased spend on initiatives to reduce leakage levels, new costs to recognise the cost of Software as a Service and recharges for principal use assets from which Treated Water Distribution receives benefit.

Table 4E

108 Underlying wastewater operating expenditure increased by £14.6 million (5.1 per cent) in real terms (pre PUAC). After adjusting for PUAC wastewater operations showed a reduction of £2.8 million in real terms.

Sewage Collection

109 Total collection operating costs decreased by £4.0 million in real terms (pre PUAC). Operating expenditure in the Foul Drainage upstream service showed a £1.3 million (pre PUAC) reduction in real terms (£7.4 million post PUAC), costs associated with direct employees and hired and contract services decreased by £1.7 million compared with the previous year due not having the impact of increased workload from the wet weather over the winter months in previous years, the impact was slightly offset by a continued focus on reducing pollutions.

110 The Surface Water Drainage upstream service saw operating expenditure decrease overall year-on-year by £2.0 million (post PUAC) in real terms however a slight increase on a like for like basis by £0.2 million (pre PUAC), cost categories were fairly stable throughout the year (General & support includes PUAC). A increase in general support (pre PUAC) primarily offset by reductions across the board with employment costs £0.6 million lower the biggest contributor.

111 Operating expenditure in Highway Drainage reduced by £3.8 million (post PUAC) and reduced £2.9 million pre PUAC on a like for like basis. The predominant driver of this was the reduction in resource required after extra resource was used in the previous year as a result of the December 2020 wet weather challenge. This has resulted in reductions in direct employee costs £1.6 million, hired and contracted services £0.6 million and infrastructure renewal cost of £0.5 million.

Sewage treatment

112 Total treatment costs increased by £5.7 million in real terms and on a like for like basis (pre PUAC) and reduced by £8.5 million (post PUAC). The pre PUAC increase was mainly due to an increased focus on treatment activities throughout the year to ensure compliance was maintained. Costs in the major areas of Employment and hired contracted services increased significantly as a result, £2.6 million and £5.5 million respectively. To a degree this was offset by power savings (£1.9 million and income offsets £1.6 million).

Bioresources

113 Total bioresources costs increased significantly by £18.8 million after adjusting for PUAC. Pre PUAC in real terms the cost increase was £12.9 million. This was in somewhat due to the return to a normal year after the one off benefit delivered in 2020/21. The rest of the increase in Bioresources was due to a temporary closure for refurbishment and cleaning of Great Billing (our biggest STC) and subsequent cost impacts including additional tankering, loss of generation income (Renewables Obligation Certificates) and the increased requirement to purchase power from the grid previously generated locally. This is a one off for this year. We also continued to require expensive lime treatment as a result. Farming Rules for Water (FRFW) challenges resulted in increased costs associated with the haulage and storage of biosolids, with significant additional biosolids stocks held at the end of the year. We also had an increase in relation to LGV drivers employee costs, due to the nationwide impact of a shortage of skills in this area. The nature of the challenges in 2021/22 should result in an improved position in 2022/23.

114 Sludge Transport upstream service increased by £5.4 million (post PUAC) and £3 million pre PUAC in real terms, the impact of the above affected sludge transport impacting staff costs by £0.7m mainly as a result of renegotiated contracts off the back of the LGV driver shortage. Hired and contracted services (HCS) increased by £1.2 million due to the LGV driver shortage as rates increased from our suppliers and also due to additional mileage being driven.

115 The Sludge Treatment upstream service saw operating expenditure increase by £8.4 million (post PUAC) and £5.9m pre PUAC. This was affected by the Great Billing closure for refurbishment and most cost areas with energy £1.6 million higher as we had to purchase more from the grid (as generation was highly affected). Employment costs and hired and contract services also were highly impacted by the Great Billing closure as more resource was focused on the site with an increase of £0.3 million and £2.4 million respectively.

116 Sludge Disposal costs increased by £5.1 million (post PUAC) and £3.9 million pre PUAC. This was impacted by the FRFW challenge and Great Billing and we will still be incurring costs in these areas into next year due to the high levels of stock being held. As a result costs are up in all areas with the biggest impacts coming from employment £0.9 million and HCS being the main challenge and increased year on year by £1.6 million.

Section 8: Improvement Plan

Improvement Plan

117 We will continue to review all aspects of regulatory reporting over the coming year to ensure continuous improvement in our reporting accuracy.

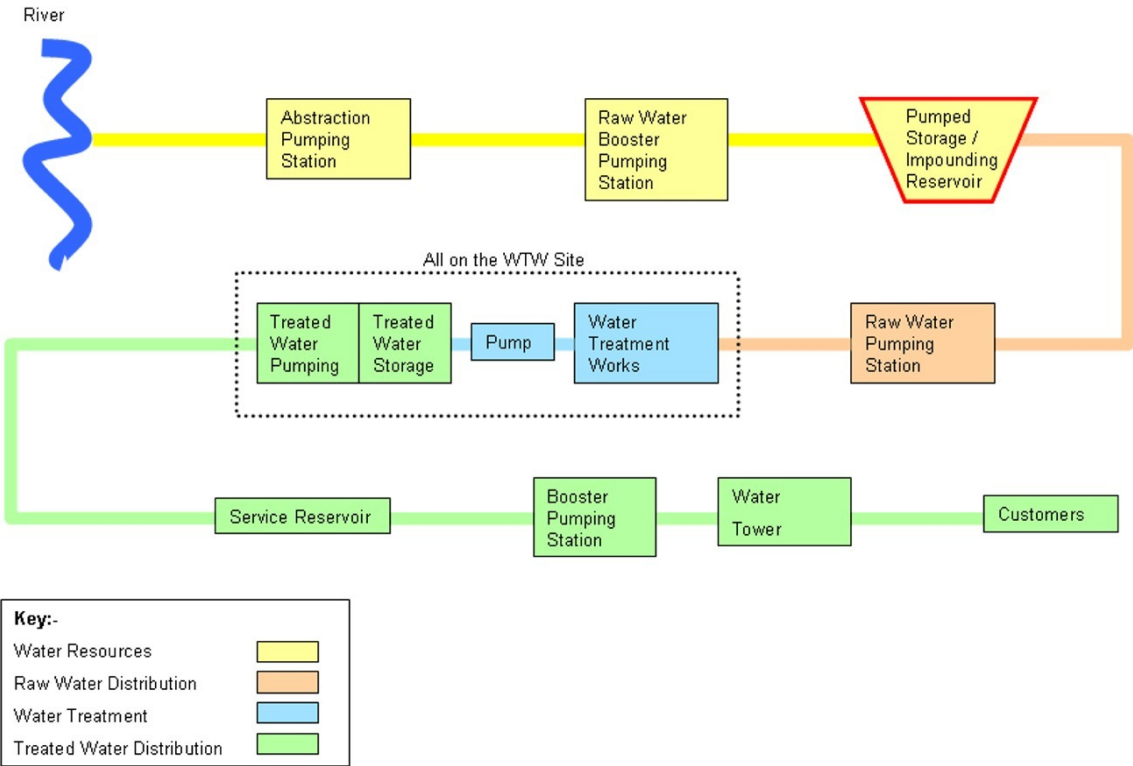
Appendix 1: Summary of Support Cost Allocations

| Business Unit | Narrative | Basis of allocation to Retail or Wholesale | Allocation within table 4D, 4E and 2C | Why considered appropriate |
|--------------------|--|--|---|---|
| Customer Services | Customer Services including billing, payment handling, vulnerable customer schemes, network & non-network queries and complaints | Direct cost to retail | See section 48 | RAG 2.09 |
| | Doubtful debts | Direct cost to retail. Any legacy non-household costs are other operating expenditure included in wholesale | | RAG 2.09 |
| | Debt management | Direct cost to retail | | RAG 2.09 |
| | Meter reading | Direct cost to retail | | RAG 2.09 |
| | Services to developers | (1) Activity Acct Mgt and admin - all in retail (2) Activity Water Regulation split between Water and wastewater using number of billed customers | | RAG 2.09 |
| | Disconnections | (1) Decision and administration activity - direct cost retail (2) Physical disconnection - direct cost water | | RAG 2.09 |
| | Demand side water efficiency initiatives / Other direct costs / General and support expenditure | All in retail | | No wholesale outcome being met |
| | Customer side leaks | All in retail | | No wholesale outcome being met |
| Wholesale services | Maintenance delivery | All wholesale | 100% wastewater | RAG 2.09 - a number of different drivers are used that most accurately reflect cost causality. These are assessed by management in the absence of timesheets. |
| | Asset delivery | All wholesale | Management assessment | |
| | Business resilience | All wholesale | Management assessment | |
| | Tactical operations | All wholesale | Management assessment | |
| | Wholesale market services | All wholesale | 50/50 water and wastewater, then direct costs | |
| | Networks delivery | All wholesale | 100% water | |

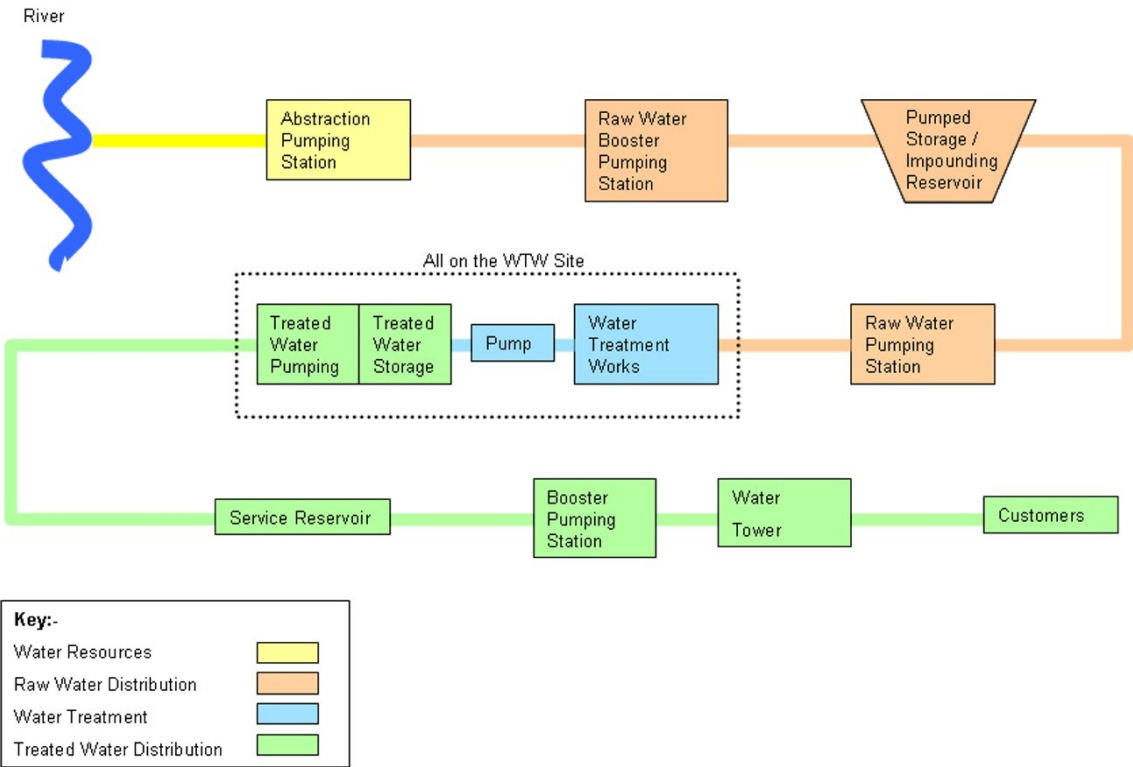
| Business Unit | Narrative | Basis of allocation to Retail or Wholesale | Allocation within table 4D, 4E and 2C | Why considered appropriate |
|----------------------|--|---|---|---|
| | Operational contact centre | All retail | Customer numbers | |
| Information Services | IT costs | (1) Costs of application support, software, licences, support & maintenance contract directly attributable to service (2) For the rest of the costs split between Wholesale and retail based on FTE or users | Costs of application support, software, licences, support & maintenance contract directly attributable to service (2) For the rest of the costs split between Wholesale and retail based on FTE or users | RAG 2.09 |
| Enabling Functions | Regulation | FTE | FTE | Timesheets unavailable, second option FTE in RAG 2.09 |
| | SD&CA | Mostly wholesale though some costs allocated on FTE | FTE | |
| | Human resources | FTE | FTE | |
| | Finance | FTE | FTE | |
| | Brand and Communications | FTE | FTE | |
| | Legal | FTE | FTE | |
| | Health and safety | FTE | FTE | |
| | Strategy and risk | FTE | FTE | |
| Shared services | Insurance premium | A combination of direct costs, FTEs, vehicle numbers depending on the insurance type | FTE | Drivers reflect the causality of costs |
| | Bonus, pensions charge, welfare scheme, employee savings scheme, class 1A NI and PSA | FTE | FTE | Timesheets unavailable, second option in RAG 2.09 |
| | Corporate overhead recovery to capex | Capital salaries | Capital salaries | On-cost is born equally across the capital programme |

Appendix 2: Water Operations Boundary Points

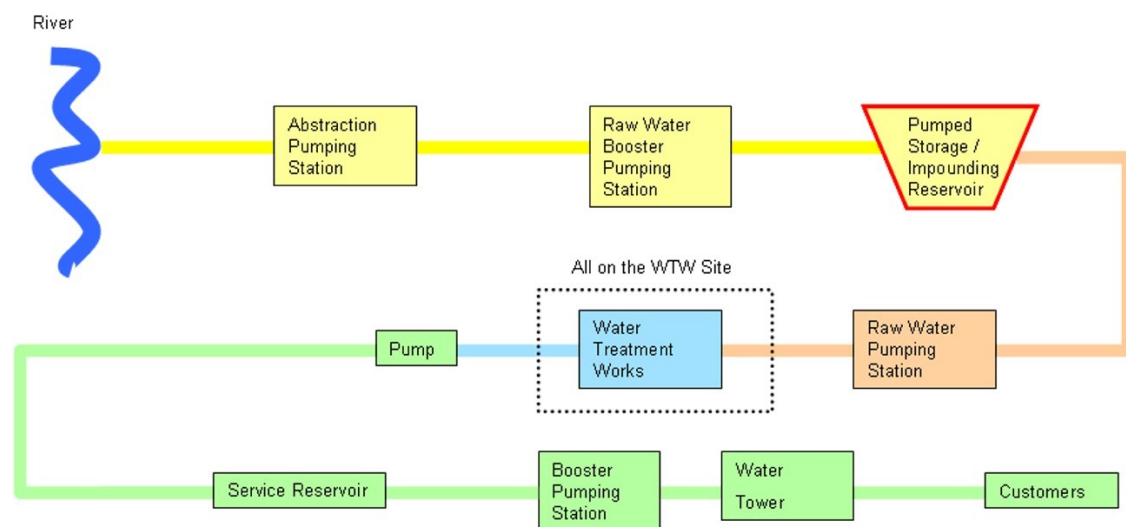
Surface Water Treatment Works where the **Impounding Reservoir** is governed by an abstraction licence (with on site storage)



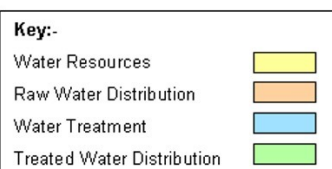
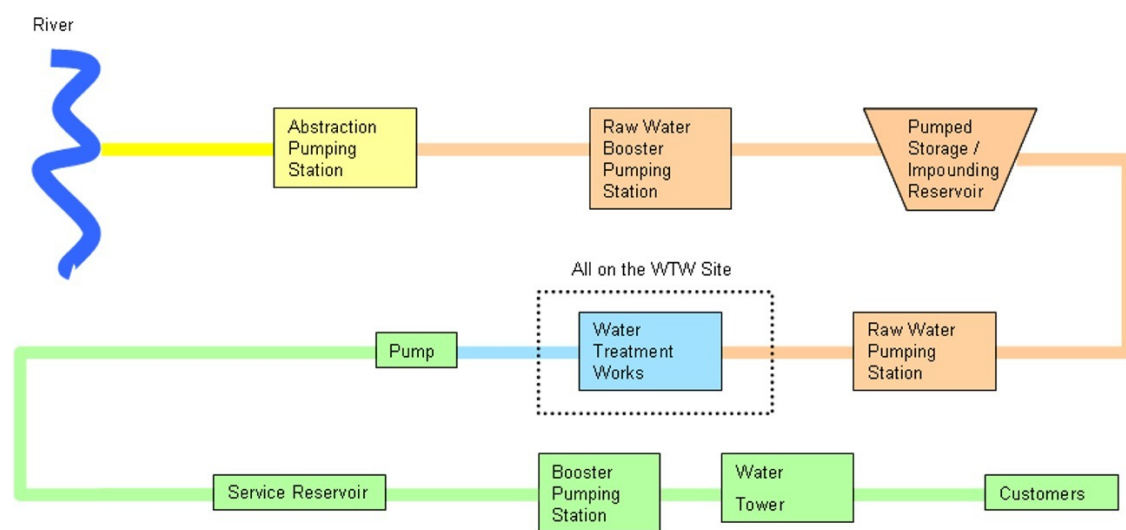
Surface Water Treatment Works where the Impounding Reservoir is NOT governed by an abstraction licence (with on site storage)

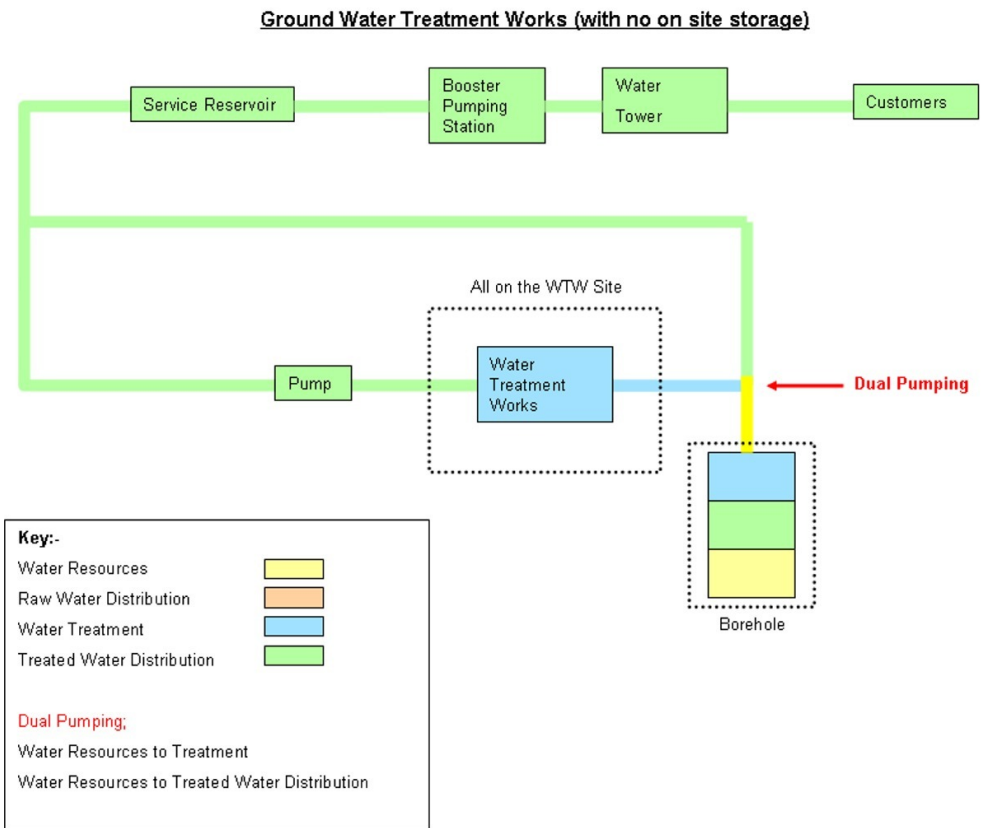
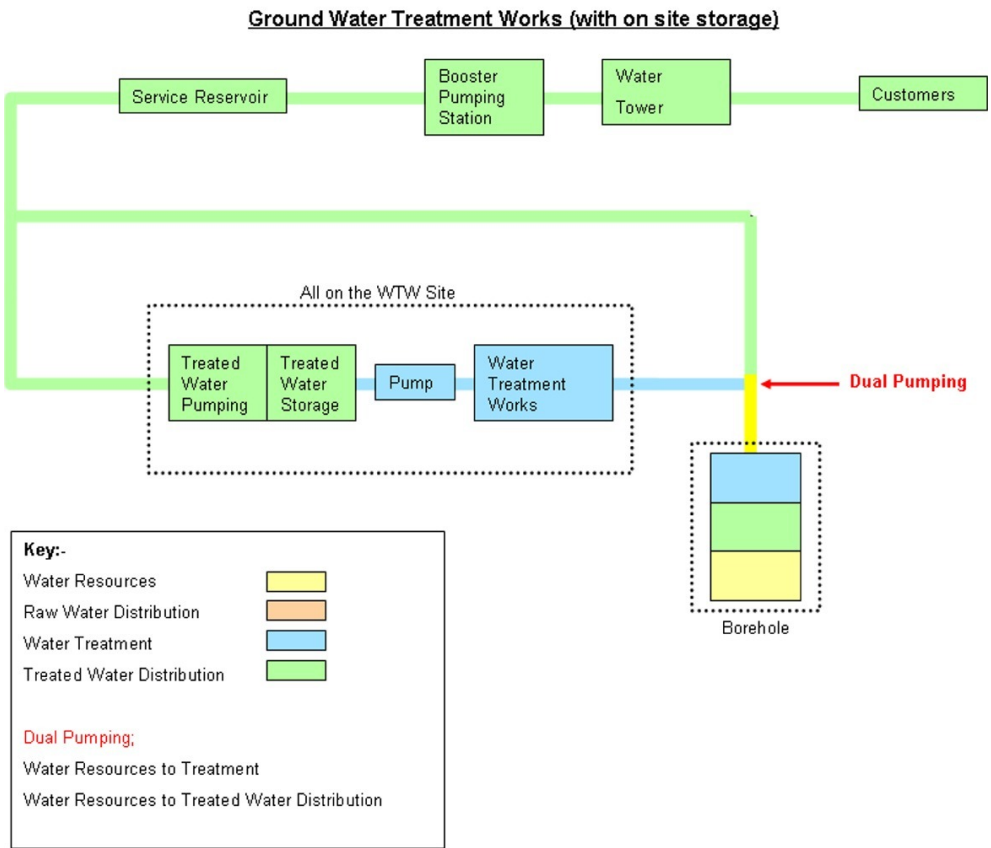


Surface Water Treatment Works where the Impounding Reservoir is governed by an abstraction licence (with no on site storage)



Surface Water Treatment Works where the Impounding Reservoir is NOT governed by an abstraction licence (with no on site storage)





Appendix 3: Glossary

Annual Performance Report (APR) – report produced by the Company for regulatory reporting purposes, known previously as the Regulatory Accounts.

Appointed business – the appointed business comprises the regulated activities of the Company which are activities necessary in order for a company to fulfil the function and duties of a water and sewerage undertaker under the Water Industry Act 1991.

AWS - Anglian Water Services.

CHP - Combined heat and power. An energy efficient technology using the methane bi-product from sludge treatment to generate heat and electricity for on site use or export.

FTE - Full time equivalent. The conversion of the hours worked by employees, including part-time workers, to a full time basis.

GMEAV - Gross modern equivalent asset value. The cost to replace an old asset with a technically up to date new asset with the same service capability.

M&G expenditure – Management and general expenditure. Non-infrastructure capital maintenance, typically made up of IT expenditure, vehicles and accommodation.

Ofwat – the name used to refer to the Water Services Regulation Authority (WSRA). The WSRA acts as the economic regulator of the water industry.

Regulatory Accounting Guidelines (RAGs) – the accounting guidelines for the APR issued, and amended from time to time, by Ofwat.

Retail services – the elements of the business responsible for direct contact with customers e.g. the contact centre, billing and reading meters. From April 2017, following the opening of the non-household market, business customers are able to choose their retail supplier. The appointed business exited all non-household market activities.

ROCS - Renewable obligation certificate. ROCS form part of a Government trading scheme which enables us to receive a payment for the energy we produce.

SAP - the enterprise software used by AWS to manage business operations and customer relations.

SD&CA - Strategic Development and Commercial Assurance directorate.

Tagetik - Corporate Performance Management software that takes a direct feed from SAP. Among other things it is used for running the regulatory accounting models.

Totex – Total expenditure comprising operational expenditure (opex) and capital expenditure (capex).

Upstream services - the wholesale service split of activities contained in tables 4D and 4E.

Wholesale services – the elements of the business responsible for the abstraction, treatment and distribution of water and the collection, treatment and disposal of sewage and sludge.